







goals.

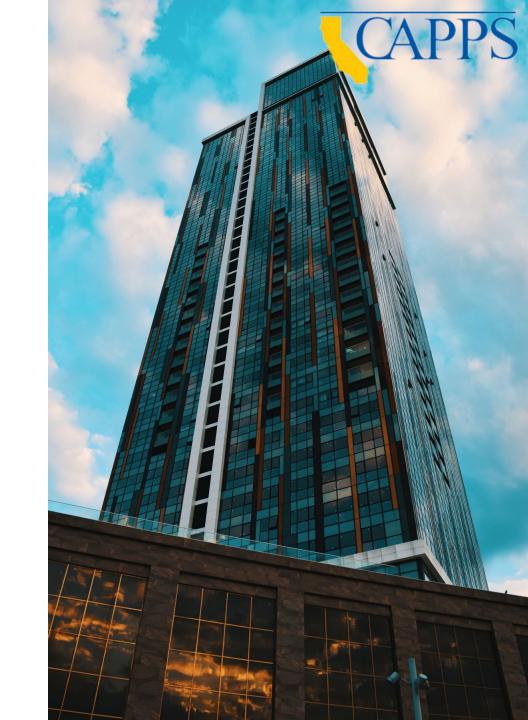
• Provide an Overview of the Ever-Shifting Higher Education Landscape

• Share Best Practices for Sustained Success

• Q and A



THE EVER SHIFTING HIGHER EDUCATION LANDSCAPE

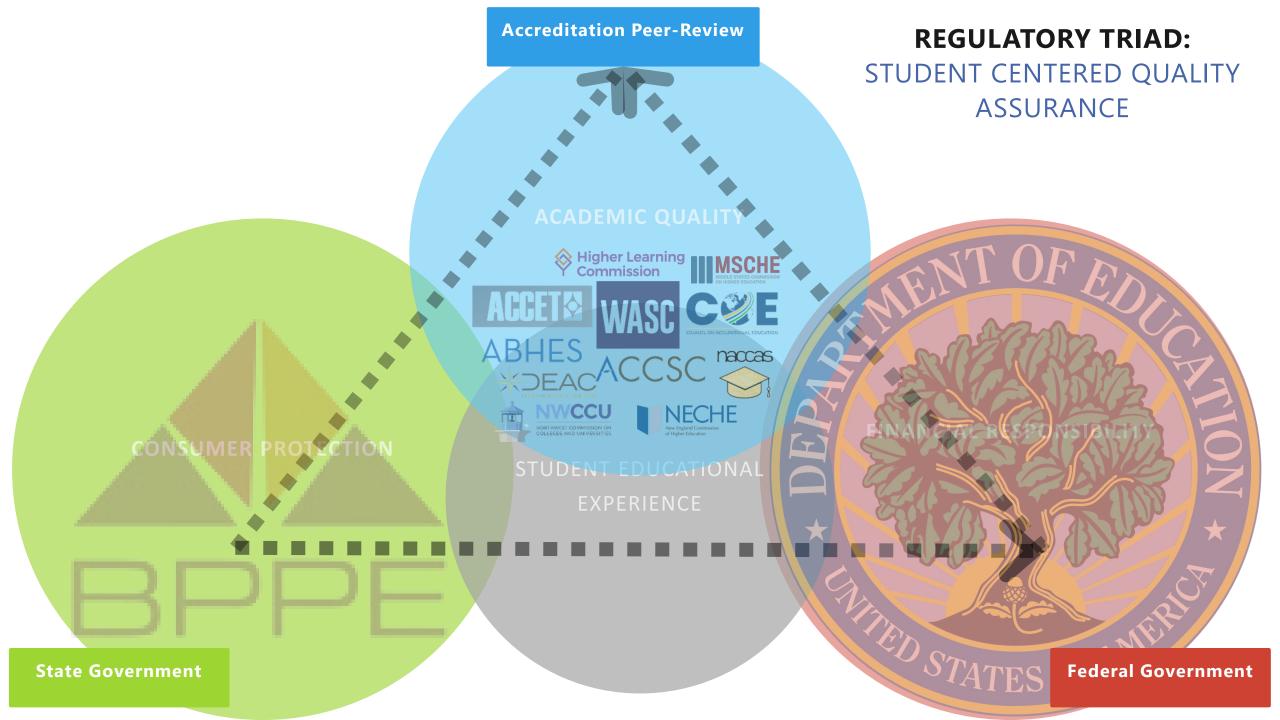


REGULATORY TRIAD









Traditional Pathway











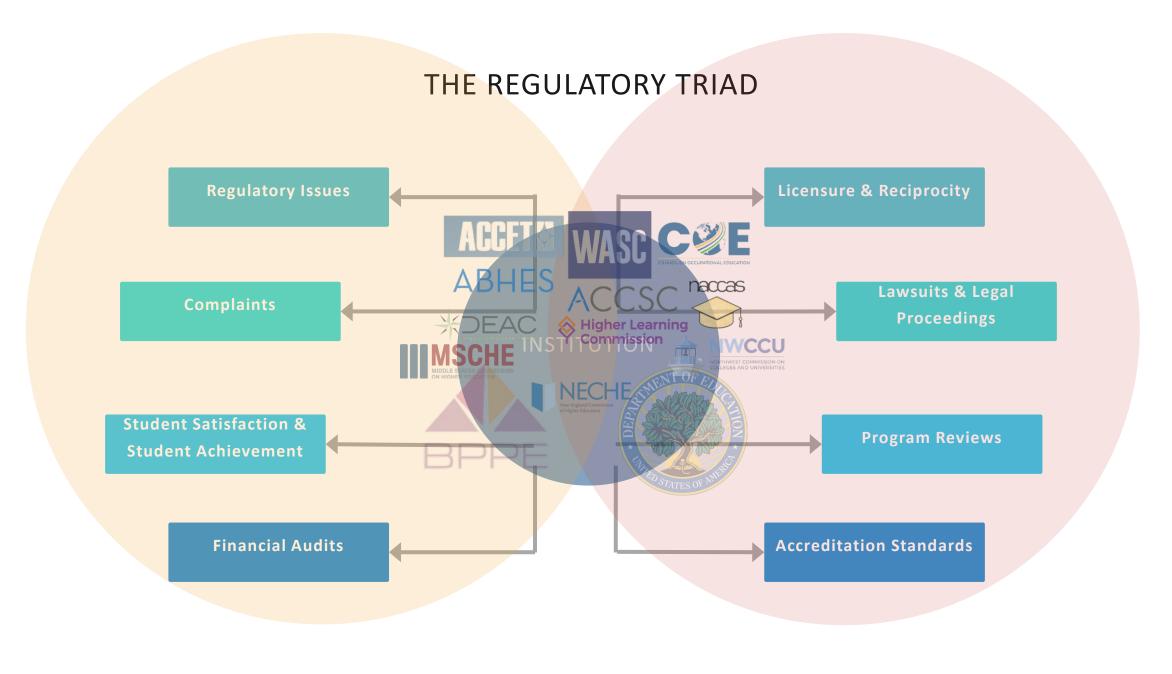












Higher Education Accreditation is changing in Radical ways.

- Questions on the Value of Higher Education
- Student Satisfaction is a Growing Concern
- Constant Pressure on Accreditation
 - School Closures and Teach-Outs

Focus on Consumer Protection by All Members of the Triad

The Increased Federalization of Higher Education



NACIQI - Recognizing Accreditors

Agencies must demonstrate compliance with the Secretary's Recognition of Accrediting Agencies under *Title 34*, *Subtitle B*, *Chapter 6*, *Part 602*, *Subpart B*, § 602.10 - § 602.29

AND

- How each agency has embraced critical higher education concepts such as institutional autonomy, equity and access, diversity, student debt, debt to earnings ratios, and increased transparency;
- Increasingly, and broadly, how does the agency determine successful student achievement and hold schools accountable to those outcomes?

Accreditors

We want schools to **do a better job** to serve the students that they have enrolled.

National Advisory Committee on Institutional Quality and Integrity (NACIQI)

Summer 2024 Meeting

The federalization of accreditation continues to change higher education in significant and permanent ways, and not necessarily for the betterment of the student educational experience and student learning.





From August 6-8, 2024, the National Advisory Committee on Institutional Quality and Integrity (NACIQI) met virtually for its Summer 2024 meeting. NACIOI, authorized and reconstituted by the Higher Education Opportunity Act of 2008, is charged with providing recommendations to the U.S. Secretary of Education (Secretary) regarding accrediting agencies that monitor the academic quality of postsecondary institutions and educational programs for federal purposes. Critically, NACIQI's primary focus in advising Secretary on matters concerning accreditation centers on the Secretary's recognition process for accrediting agencies[1], and institutional eligibility for federal student aid[2].

As part of its 3-day agenda, and of significant importance to the private postsecondary career college sector, was the consideration of the renewal of recognition of the Accrediting Council for Continuing Education and Training (ACCET).

Ultimately, NACIQI accepted the recommendation from the Staff Report, voting unanimously to recommend to the Senior Department Official at the US Department of Education that ACCET's recognition as a nationally recognized accrediting agency be continued, to require the agency to come into compliance within 12 months with the criteria listed, and submit a compliance report due 30 days thereafter.

NACIQI:Ensuring Quality Through Accrediting Agency Recognition

As defined[3] by the federal government, via the US Department of Education (Department), the goal of postsecondary accreditation is to ensure that institutions of higher education meet acceptable levels of quality. Accrediting agencies are private, non-governmental, non-profit, educational associations that develop evaluation criteria that align with required federal regulations for recognized accreditors, and conduct peer evaluations to assess whether or not those criteria are met. Under the HEA, the Department recognizes

(approves) accrediting agencies that the Secretary determines to be reliable authorities as to the quality of education or training provided by institutions of higher education, and the Department publishes a list of nationally recognized accrediting agencies[4]. Recognized accrediting agencies serve along with federal and state government agencies as one of the three main elements of "the Triad" that provides oversight governing the Higher Education Act's (HEA's) federal student aid programs. Under the Triad, in order for students to receive federal student aid from the Department for postsecondary study, the institution must be licensed by a state regulatory agency and accredited by a "nationally recognized" accrediting agency.

NACIOI Membership

NACIQI is composed of 18 members with 6 year membership terms who are appointed equally by the Secretary, House of Representatives, and the Senate as follows[5]:

Secretary - 6 appointees with three-year initial terms, including the student member.

www.bccadvisory.com

Accreditor Dashboard

National Advisory Committee on Institutional Quality and Integrity

AY2022-23 [Title IV Campus-Based Volume],

- Graduation Rates and Earnings
- Debt to Earnings by Credential Level
- Debt and Net Price
- # of Schools by Title IV Volume
- Institutions with Greater than \$200 Million in Title IV
 Student Aid Volume by Accreditor





ABHES



Locations

78





Locations

498

Institutions

401



534

Locations 249 **Under Cash Monitoring**

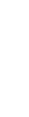


(UG) % Of Students Who Received _ 67% Federal Loans 58%

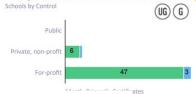
Primarily Certificates vs. Associates vs. Bachelor's vs. Graduate Only Schools by Control Public Private, non-profit 9 10

25 5 For-profi Mostly Primarily Certificates





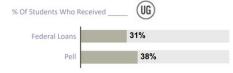
Undergraduates **Under Cash Monitoring** 42,273 Title IV Volume (\$B) (UG) (G) Graduates 0.45 0 (UG) % Of Students Who Received 57% Federal Loans Primarily Certificates vs. Associates vs. Bachelor's vs. Graduate Only Schools by Control (UG)(G)



Institutions Locations 20 20 Undergraduates **Under Cash Monitoring** 20,129 Title IV Volume (\$B) Graduates 0.14 6,668

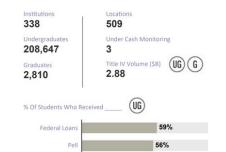
Institutions

57

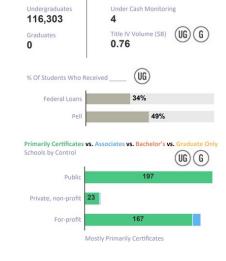








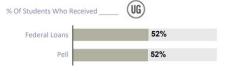






Locations 915 **Under Cash Monitoring** 14 Title IV Volume (\$B) (UG) (G) 1.02







Higher Learning Commission





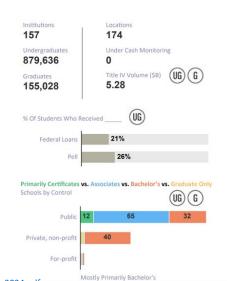




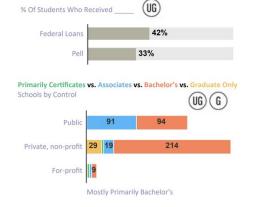




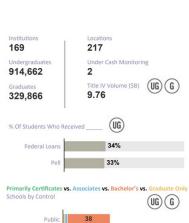








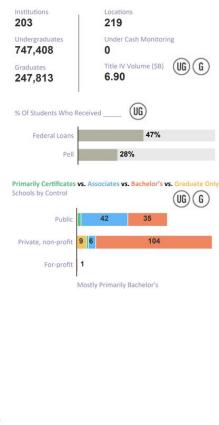




Mostly Primarily Bachelor's

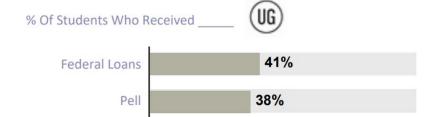
Private, non-profit

For-profit 5 11



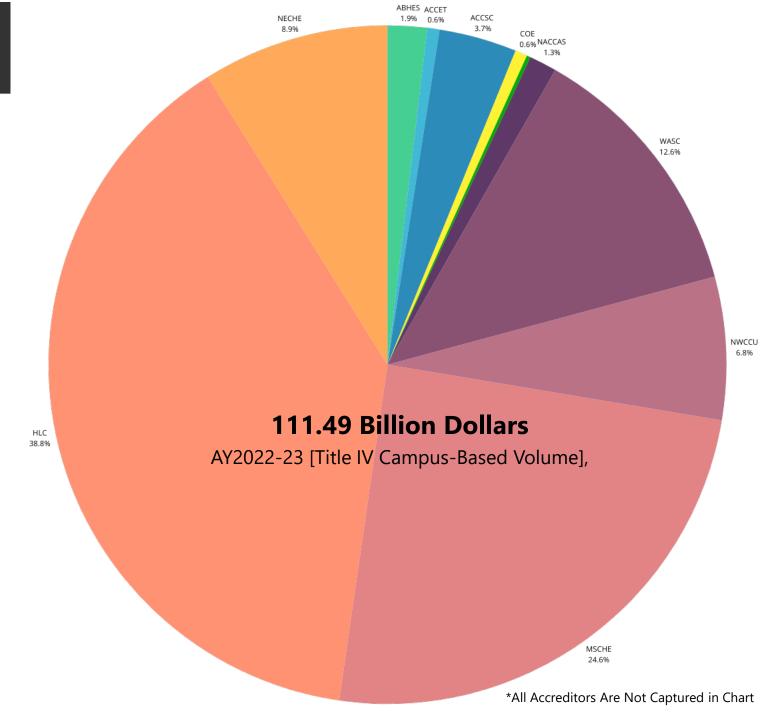
All Currently Operating Institutions of Higher Education





Primarily Certificates vs. Associates vs. Bachelor's vs. Graduate Only
Schools by Control







13 Proposed or Final Rules out of the Office of Postsecondary Education

Checking In on the Biden Administration's Higher Education Regulatory Agenda

By Michael Brickman

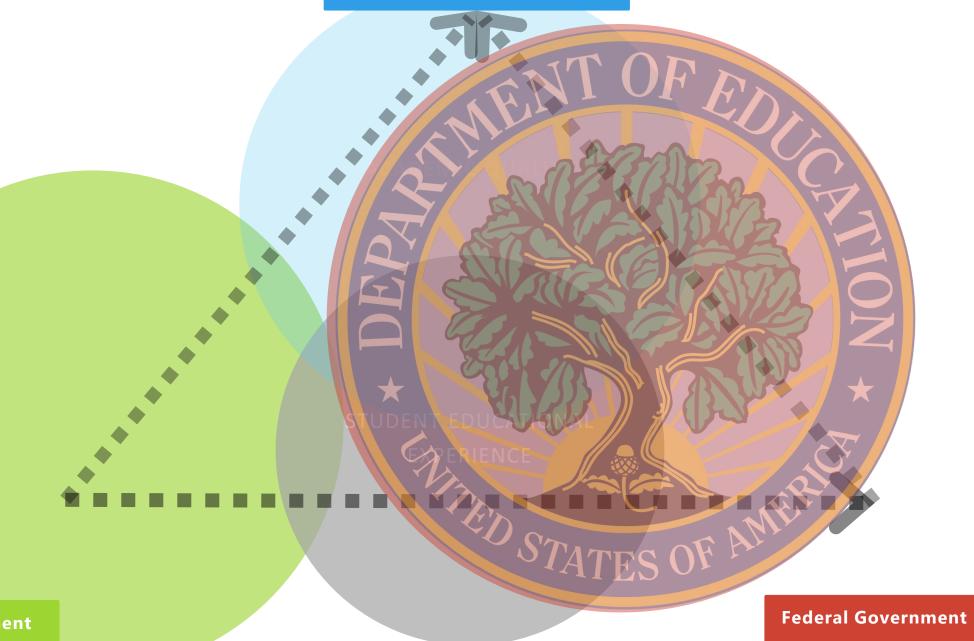
AEIdeas

July 11, 2024



Agency	Agenda Stage of Rulemaking	<u>Title</u>	RIN
ED/OESE	Proposed Rule Stage	Innovative Assessment Demonstration Authority	1810-AB60
ED/OESE	Proposed Rule Stage	Office of Indian Education Professional Development Program	1810-AB70
ED/OESE	Final Rule Stage	Impact Aid Program	1810-AB66
ED/OSERS	Proposed Rule Stage	Amendments to Definitions Under the Randolph-Sheppard Vending Facility Program and Related Provisions of That Program and to the State Vocational Rehabilitation Services Program	
ED/OSERS	Final Rule Stage	Individuals With Disabilities Education Act	1820-AB82
ED/OCTAE	Proposed Rule Stage	Carl D. Perkins Career and Technical Education Act of 2006	1830-AA33
ED/OPE	Proposed Rule Stage	Documentation of Foreign Source Gifts and Contracts	1840-AD50
ED/OPE	Proposed Rule Stage	Federal TRIO Programs	1840-AD68
ED/OPE	Proposed Rule Stage	Accreditation and Related Issues	1840-AD82
ED/OPE	Proposed Rule Stage	State Authorization	1840-AD83
ED/OPE	Proposed Rule Stage	Return to Title IV	1840-AD85
ED/OPE	Proposed Rule Stage	Cash Management	1840-AD86
D/OPE	Proposed Rule Stage	Third-Party Servicers and Related Issues	1840-AD87
ED/OPE	Proposed Rule Stage	Distance Education	1840-AD92
ED/OPE	Proposed Rule Stage	Student Debt Relief Hardship	1840-AD95
ED/OPE	Final Rule Stage	Direct Grant Programs, State-Administered Formula Grant Programs	
D/OPE	Final Rule Stage	Public Service Loan Forgiveness – Employer Eligibility	
ED/OPE	Final Rule Stage	Student Debt Relief	
D/OPE	Final Rule Stage	National Resource Centers Program and Foreign Language and Area Studies Fellowships Program	1840-AD94
ED/FSA	Proposed Rule Stage	Cybersecurity Standards for Institutions of Higher Education to Comply With EO 13556 and NIST 800-171	1845-AA25
ED/OCR	Proposed Rule Stage	Discrimination Based on Shared Ancestry or Ethnicity in Response to EO 13899 on Combating Anti- Semitism and EO 13985 on Advancing Racial Equity and Support for Underserved Communities	1870-AA15
ED/OCR	Proposed Rule Stage	Nondiscrimination on the Basis of Sex and Disability in Programs or Activities Receiving Federal Financial Assistance	1870-AA17
ED/OCR	Proposed Rule Stage	Nondiscrimination on the Basis of Disability in Programs or Activities Receiving Federal Financial Assistance From the Department of Education	1870-AA18
ED/OPEPD	Proposed Rule Stage	Protection of Pupil Rights Amendments	1875-AA13
D/OPEPD	Proposed Rule Stage	Family Educational Rights and Privacy Act	1875-AA15
ED/OPEPD	Final Rule Stage	EDGAR Revisions	1875-AA14
ED/OS	Final Rule Stage	Uniform Administrative Requirements, Cost Principles, and Audit Requirements for Federal Awards	1894-AA11

Accreditation - Peer Review



State Government

Traditional Pathway























THE REALITY

NC-SARA

Consumer Protection?

State Licensure

\$=P :=>

Consumer Protection



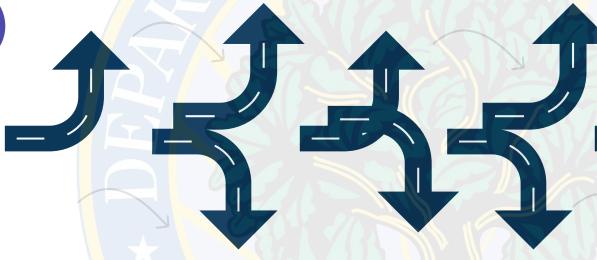
Progressive "Think Tanks"

Consumer Protection, Value of Education, Accreditors Have Failed



Accreditors

Quality of Education and Increasingly, Consumer Protection





Consumer Protection

Plantiff Attorneys

CFPB

Consumer Protection

Consumer Protection



Veteran Affairs

Consumer Protection

The 4th Estate

Consumer Protection



FTC

Federal Government

Access (FAFSA)

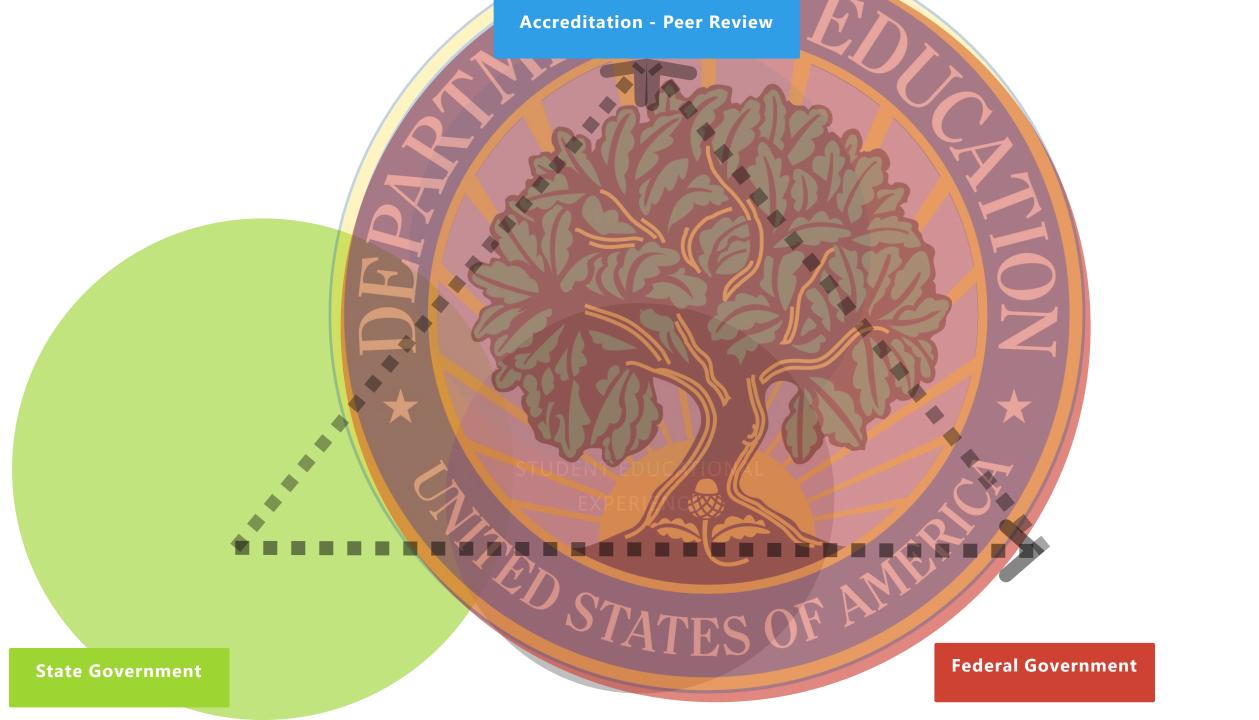
Financial Responsibility Consumer Protection

Congress

OIG

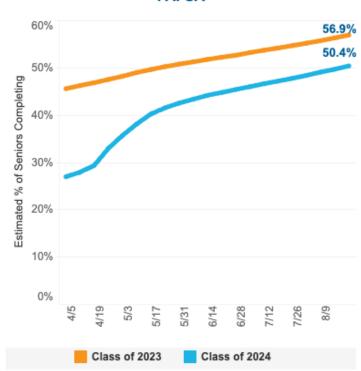
Consumer Protection
Consumer Protection



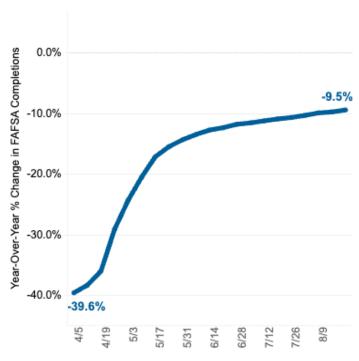




Estimated Percent of Seniors Completing a FAFSA



Year-Over-Year % Change in FAFSA Completions



1	2	3	4	5
PR	TN	LA	DC	DE
72.0%	61.4%	60.4%	58.8%	58.6%

1	2	3	4	5
IN	ND	MN	DC	OR
-1.0%	-2.7%	-5.7%	-6.0%	-7.1%

https://www.ncan.org/page/FAFSAtracker

Through August 16th, **50.4%** of the high school class of 2024 completed a FAFSA. 2,097,915 completions nationally, a **-9.5%** change compared to last academic year.

California: % of Seniors Completing: 54% Y/Y % Chg: -8.4%



orbes

https://www.forbes.com > Business

College Admissions Could Drop After Disastrous FAFSA ...

Apr 29, 2024 — Only 32.9% of the country's high school seniors had completed the FAFSA as of April 19, the data shows, 29% fewer than last academic year.



National College Attainment Network

https://www.ncan.org > news > New-Data-FAFSA-Compl...

FAFSA Completions Down 40% Through End of March

Apr 8, 2024 — FAFSA submissions through March 29 show a 27% decline. About 35% of the class of 2024 has submitted a FAFSA through date compared to 49% last ...



CNN

https://www.cnn.com > 2024/04/20 > politics > fafsa-ap...

Fewer students are filing the 2024 FAFSA

Apr 20, 2024 — The rollout of the new version of the FAFSA was delayed. The form wasn't available to until three months later than the usual October 1 date.



The Washington Post

https://www.washingtonpost.com > ... > Higher Education

Colleges fear FAFSA fiasco may hurt enrollment and revenue

Jun 10, 2024 — Schools that serve lots of students who rely on financial aid worry that troubles with the new FAFSA form will hit their bottom lines.



Inside Higher Ed

https://www.insidehighered.com > news > 2024/04/05

Plunge in FAFSA completion could spark an enrollment crisis

Apr 5, 2024 — This year, completion is **down** to 40 percent of high school students, a **decline** of 43.7 points—the largest year-over-year **drop** of any state.



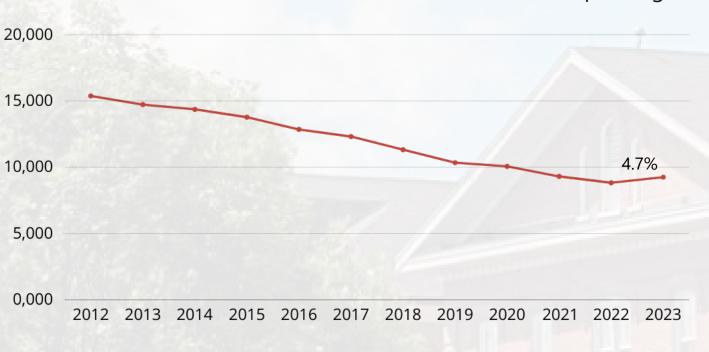


- Just 29% of families say the updated FAFSA was easier to complete, Sallie May survey finds
- **36%** of students saying the scholarships and financial aid they receive play a role in their ultimate decision

But as the 2024-25 academic year begins, a more immediate concern exists over IUP's likely fall enrollment — uncertainty that Driscoll blames mainly on a deeply flawed rollout of the revamped federal financial aid form, the Free Application for Federal Student Aid (FAFSA).

Speaking Friday to a campus audience, he called it a "debacle."

Dr. Michael Driscoll, President, IUP





The Washington Post Democracy Dies in Darkness

LETTERS TO THE EDITOR

Opinions D.C., Md. & Va. Opinions Submit a letter Submit a guest opinion Guest opinion guidelines

Opinion The federal government's financial aid failure is a disgrace

Colleges need to step up to make sure students are confident they can afford higher education.

Without the promise of federal aid and the offers of private aid FAFSA is used to calculate, college can seem unattainable for students from working-class families.

And when fewer of these students pursue higher education, their chances for upward mobility are significantly reduced.

Marvin Krislov President **Pace University**



"...the Department's actions have caused many families to struggle with receiving timely and accurate award letters,"

"This has led to reduced student enrollment this fall, particularly among those from low-income backgrounds, and has placed preventable financial and operational strain on our public and private colleges and universities."

"We urge the department to redirect its efforts away from controversial political priorities, many of which are entangled in lengthy litigation, and focus on effectively overhauling and implementing the modernized FAFSA as Congress envisioned and students deserve,"

August 21, 2024 Letter to US Secretary of Education Miguel Cardona from Aimee Rogstad Guidera, Virginia Secretary of Education.



Twenty Senators Call on ED to Delay GE and FVT Reporting Deadline

By Maria Carrasco, NASFAA Staff Reporter

In light of continued issues with the rollout of the 2024-25 Free Application for Federal Student Aid (FAFSA), we write to you to request that the Department of Education (ED) **delay the institutional reporting deadline** for the new Gainful Employment (GE) and Financial Value Transparency (FVT) regulations to **July 2025.**

The Department should not rush to meet the October 1 deadline at the expense of financial aid administrators who are doing what they can to guide students through a difficult FAFSA cycle.

Now more than ever, aid administrators need to remain focused on helping students apply and receive the aid they need to access their postsecondary education.







Subcommittee on Higher Education and Workforce Development

"GAO Uncovers Biden-Harris FAFSA Failures"

This Committee refuses to sit idle while the Department mismanages the futures of millions of prospective students.

Thanks to Republicans on the front lines, who have made this a priority, the GAO has released preliminary findings from its investigation.

We will discuss those findings at length today, some of which are **horrific** and **inexplicable**.

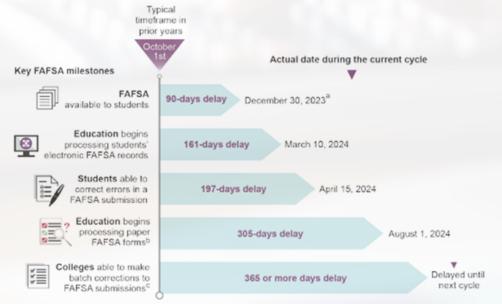
Subcommittee Chairman Burgess Owens (R-UT)







Figure 1: Delays in the Rollout of the Free Application for Federal Student Aid (FAFSA) Compared to Prior Years



Source: GAO analysis of Department of Education documents; GAO (icons). | GAO-24-107407

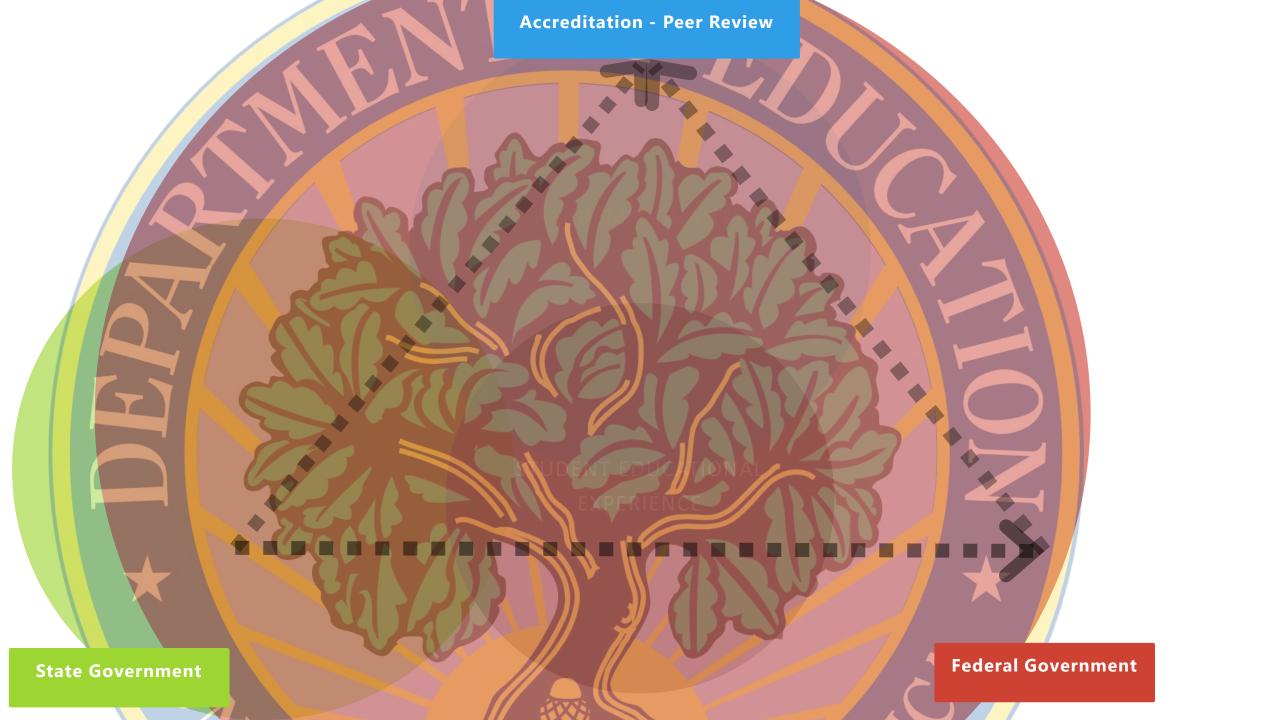
"The Department of Education had a "soft launch" of the FAFSA on December 30, 2023, but the application was not consistently available until January 7, 2024, according to Education.

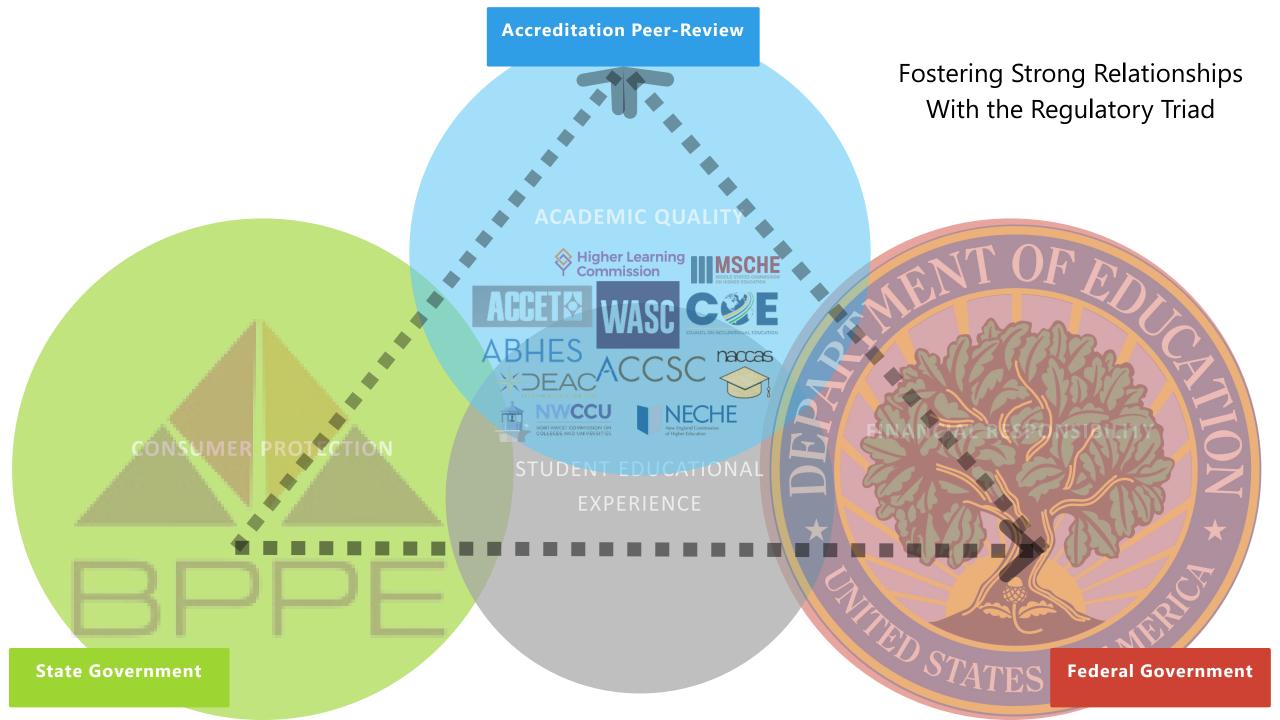
The number of colleges eligible for Title IV financial aid dropped to **5,819** in the 2023-24 academic year, down **1.7%** from the year before.

That decline represents an overall loss of about 100 Title IV institutions.

The for-profit sector experienced some of the heaviest declines, the new data shows.

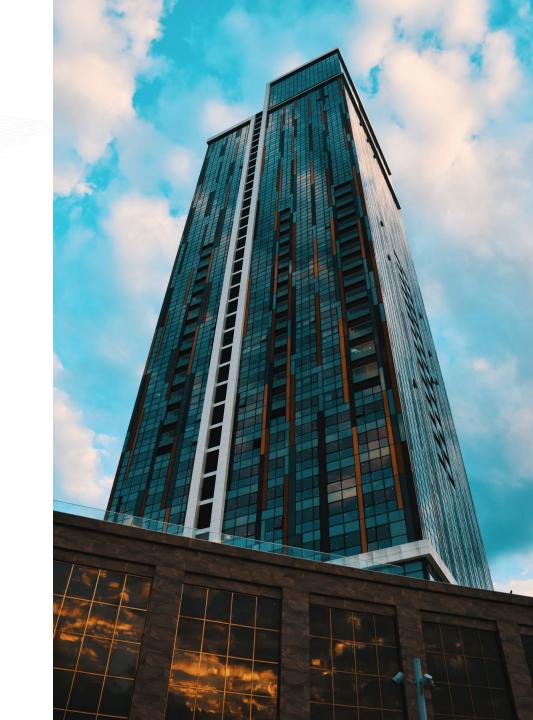
- There were **307** four-year for-profits in the 2023-24 academic year, a **4.1%** drop year over year.
- The number of two-year for-profit institutions declined 3.6% year over year, falling to 508 colleges.
- 1,567 four-year private nonprofits are down 1.3% (loss of 20 Title IV institutions.)
- Public four-years rose 1.7% in 2023-24 year over year to total 817.





BEST PRACTICES

FOR SUSTAINED SUCCESS





engage.

- **Support Accreditation** non-government, peer-review, meaningful self-evaluation.
- Participate in State Advocacy / Legislative Initiatives
- Attend Industry Events, Conferences, Hearings,
 Webinars
 - Support Professional Development of Your Staff
- Share Your Experience and Knowledge
 - Within Your Own Organization
 - Within Your Network
- Don't Make it Worse Be part of the Solution.





be authentic.

- Be Authentic with Your Engagements
 - Regulations vs. Relationships
 - Talk is Cheap
 - Actions Resonate
- Be Transparent and Open
 - No Surprises
 - Fully Disclose
 - Don't Get Cute
 - Don't Make it Worse
- Be proactive, rather than reactive.
 - Disclose Early, Disclose Often



Tell Your Story Through Your Students' Success



be realistic.

If you *see* something, *do* something. Because Your Regulator Will.

Student Achievement: Retention, Graduation, Licensure, Certification, Employment

Student Satisfaction: Student Feedback, What do you do with it?

Student Support: Academic, SAP, Career Services, Soft-Skills; Increasingly Mental Health

Financial Viability: Looming Specter of Closures & Teach-Outs

• 250,000+ student borrowers were affected by over 1,100 school closures from 2010-2020 (CECU).







be strategic.

Student Centered Viability

- Graduation Rate Trends
- Certification / Licensure Pass Rates
- Employment Rates

Ensuring Success Through Continuous Assessment and Planning

- Self-Evaluation
 - How are things going?
 - How can things improve?
 - What needs to change?
 - What can we build on?



(Data, Student, Employer)





be decisive.

The Importance of Due Process & When to Take Decisive Action

Institution Initiated Action: Take Control

- Program Viability
- Supporting Growth
- Financial Stability

Expect Definitive Actions – Earlier in the Process

- Increasing pressure on regulators to act sooner, more decisively.
- Expect increasing rigor. Expect. MORE.
- Due Process





be known... for the right reasons

- Reputation is <u>Everything</u>
 - Are you a Flagship School?
- "Don't Make Your Problems, My Problems"
- Student/Community Facing Communications







Celebrate Success.

- Remember Why You Do What You Do
- Celebrate Everyday Successes
- Support One Another
- Student Centric in All Things
 - An Opportunity to Showcase Your Institution
- Embrace the Opportunity to Improve



Q and A





Contact Chris

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- www.bccadvice.com
- Historic Old Town Alexandria, VA



